



WHO WE ARE

Keswick Partners is an investment firm founded to serve business owners and management teams in the lower middle-market. We are investing out of our \$100 million fund, making majority and minority equity investments in specialty services, value-added distribution, and niche manufacturing companies across the United States with \$2 million to \$5 million of EBITDA.

INVESTMENT APPROACH



Company EBITDA
\$2mm to \$5mm



Management Participation
All Transactions



Transaction Type
Majority / Minority



Investment Horizon
Patient / Flexible



Ownership Situation
Family / Entrepreneur

TARGET INDUSTRIES

Specialty Services



Representative End Markets

- Environmental and Safety
- Industrial Facility MRO
- Residential and Commercial Services
- Testing, Inspection, and Certification
- Utility and Infrastructure
- Water and Wastewater Services

Value-Added Distribution



Representative End Markets

- Aftermarket Parts and Components
- Assembly, Kitting, and Calibration
- Automation and Flow Controls
- Engineered Industrial Products
- Safety Equipment and Tools
- Water and Wastewater Equipment

Niche Manufacturing



Representative End Markets

- Consumable and Wearable Parts
- Engineered Industrial Products
- Plastic and Rubber Molding
- Protective Packaging
- Specialty Fabrication
- Testing and Measurement

INVESTMENT CRITERIA



Committed Management Team



Recurring Demand for Products or Services



Leading Positions in Niche Markets



Actionable Growth Prospects



25% + Gross Margins and 10% + EBITDA Margins

MEET THE TEAM

Chris Hart
Managing Partner

John Kirtley
Managing Partner

Jeff Leck
Managing Partner

Sean Healy
Vice President of BD

Dan Drew
Associate

TWO STRATEGICALLY LOCATED OFFICES



TAMPA, FL



CHARLOTTE, NC



KESWICK
PARTNERS

www.keswickpartners.com