

# **Driving Value Through Partnership**

Helping Businesses Navigate Every Landscape

Keswick Partners is an investment firm founded to serve business owners and management teams in the lower middle-market. We are investing out of our \$100 million fund, making majority and minority equity investments in specialty services, value-added distribution, and niche manufacturing companies across the United States with \$2 million to \$5 million of EBITDA.

## **INVESTMENT APPROACH**







Management Participation

**All Transactions** 



**Transaction Type**Majority / Minority

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Investment Horizon
Patient / Flexible

Ownership Situation Family / Entrepreneur

## **TARGET INDUSTRIES**

## **Specialty Services**



#### **Representative End Markets**

- Environmental and Safety
- Industrial Facility MRO
- Residential and Commercial Services
- Testing, Inspection, and Certification
- Utility and Infrastructure
- Water and Wastewater Services

## **Value-Added Distribution**



#### **Representative End Markets**

- Aftermarket Parts and Components
- Assembly, Kitting, and Calibration
- Automation and Flow Controls
- Engineered Industrial Products
- Safety Equipment and Tools
- Water and Wastewater Equipment

## **Niche Manufacturing**



#### Representative End Markets

- Consumable and Wearable Parts
- Engineered Industrial Products
- Plastic and Rubber Molding
- Protective Packaging
- Specialty Fabrication
- Testing and Measurement

## REPRESENTATIVE CURRENT PORTFOLIO COMPANIES



### **Transaction Type**

Management Buyout

#### **Business Description**

Provider of outsourced machining, fabrication, maintenance, and field services

#### Industry

**Specialty Services** 



#### **Transaction Type**

Majority Recapitalization

#### **Business Description**

Tech-enabled distributor of officially licensed collegiate, military, and professional sports merchandise

#### **Industry**

Value-Added Distribution



#### **Transaction Type**

Majority Recapitalization

#### **Business Description**

Manufacturer and distributor of home furnishings focused on eCommerce distribution channels

#### Industry

Niche Manufacturing

## **MEET THE TEAM**

## Chris Hart



Managing Partner Tampa

Sean Healy



Vice President of BD
Charlotte

## John Kirtley



Managing Partner Tampa

**Dan Drew** 



Associate Tampa

## Jeff Leck



Managing Partner
Charlotte

## Chris Kern



Analyst Tampa



TAMPA, FL



**CHARLOTTE, NC** 



# KESWICK

PARTNERS

www.keswickpartners.com