

# **Driving Value Through Partnership**

Helping Businesses Navigate Every Landscape

Keswick Partners is an investment firm founded to serve business owners and management teams in the lower middle-market. We are investing out of our \$100 million fund, making majority and minority equity investments in specialty services, value-added distribution, and niche manufacturing companies across the United States with \$2 million to \$5 million of EBITDA.

**INVESTMENT APPROACH** 







**Management Participation** All Transactions



Majority / Minority





**Ownership Situation** Family / Entrepreneur

#### **Investment Horizon** Patient / Flexible

### **Specialty Services**



#### **Representative End Markets**

- **Environmental and Safety**
- Industrial Facility MRO
- **Residential and Commercial Services** .
- Testing, Inspection, and Certification
- Utility and Infrastructure
- Water and Wastewater Services

# TARGET INDUSTRIES

#### Value-Added Distribution



#### **Representative End Markets**

- Aftermarket Parts and Components
- Assembly, Kitting, and Calibration
- Automation and Flow Controls
- **Engineered Industrial Products**
- Safety Equipment and Tools
- Water and Wastewater Equipment

## Niche Manufacturing



#### **Representative End Markets**

- **Consumable and Wearable Parts**
- **Engineered Industrial Products**
- Plastic and Rubber Molding
- **Protective Packaging**
- **Specialty Fabrication**
- **Testing and Measurement**

# **REPRESENTATIVE CURRENT PORTFOLIO COMPANIES**



**Transaction Type** 

Majority Recapitalization

#### **Business Description**

Manufacturer of specialized asphalt plant equipment and customized steel storage tanks

#### Industry

Niche Manufacturing



**Transaction Type** 

Management Buyout

#### **Business Description**

Provider of erosion and sediment control field services, offering an array of essential environmental solutions

Industry

Specialty Services



**Transaction Type** Management Buyout

#### **Business Description**

Provider of industrial equipment maintenance and repair services

Industry

Specialty Services



#### **Transaction Type**

Majority Recapitalization

#### **Business Description**

Tech-enabled distributor of officially licensed collegiate, military, and professional sports merchandise

#### Industry

Value-Added Distribution

For new deal opportunities please contact Sean Healy (sean@keswickpartners.com) or Chris Perez (cperez@keswickpartners.com)

## **MEET THE TEAM**

#### Chris Hart



Managing Partner Tampa



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John Kirtley

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### **Chris Perez**



Associate – BD Charlotte



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PARTNERS

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